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CONSULTING SERVICES In the Renewable Energy Sector



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Company Presentation

Westlogistics S.r.l. is a consulting company and investing in renewable energy market in Italy, founded in 1996.

The goal of Westlogistics S.r.l. is to develop industrial projects on their own, while offering as a qualified supplier of development services for other companies as an alternative to in-house development resources. Based on the experience gained, we verified that the Italian market has not yet developed a methodology to ensure the success of projects in the environmental / energy sectors. Westlogistics S.r.l. is able to provide the services necessary to ensure that a project is successful, offering a comprehensive integrated design, engineering and operational management. Furthermore, with operational support of our industrial partners, we can provide comprehensive services for the construction and operation of the plant.

Our activities

Westlogistics S.r.l. offers primarily in the environment and renewable energy sectors, three types of support:

1. Technical advice and economic feasibility;
2. Assistance in the authorization process with the preparation of Environmental Impact Studies (EIS) and Environmental Impact Assessments (EIA), at national and regional level;
3. Design and site management.



Technical advice and economic feasibility

Westlogistics S.r.l. provides its customers an integrated service covering all aspects of project development and realization, feasibility studies, design and technical evaluation of environmental sustainability

The work in a nutshell, can be divided into the following steps:

Project identification and preparation of the feasibility study

- Analysis of location and site characteristics in order to promptly identify all environmental aspects of the initiative and its possible weaknesses, evaluating the feasibility and costs for taking appropriate remedial action, preparation of feasibility study with particular attention to the following aspects:
 - environmental compatibility;
 - Reliable technology to implement;
 - economic performance for the customer.





In case of a positive feasibility study, we proceed with executive planning and acquisition of permits

The main objectives pursued in the design phase are:

1. maximizing overall system performance
2. Westlogistics S.r.l. rich for maximum reliability and ease of production management
3. the limits of any type of emissions, solid, liquid, gaseous
4. compliance with noise limits
5. minimization of the overall environmental impacts
6. presence of all necessary safety devices.

The final design phase includes the development of the necessary authorization procedures. Westlogistics S.r.l. develops a relationship with the authorities in a clear and transparent, what to make available all information on the projects developed.

Construction & Testing

After obtaining all required authorizations, we move on to the civil works, erection and electrical installations, followed by system checks and overall plant performance testing.

All these activities are carried out by one of our associate, LAI Srl, work direction provided by the Westlogistics S.r.l.





Operations & Maintenance

The management and maintenance of the completed facilities are handled by our associate, LAI Srl



Assistance in the authorization process

Drafting of Environmental Impact Studies (EIS) and Environmental Impact Assessments (EIA), national and regional.

For all projects having significant environmental impact (DPR 12/04/1996 with lists of types of works subject) should be submitted to the competent authority of an Environmental Impact Study - EIS - to provide all the information environmental / preliminary design which leads to environmental compatibility, essential for completing the work.

The final ruling is issued at the end of the an administrative procedure of Environmental Impact Assessment – EIA. During this process the administration evaluates the impact on the



environment and then decide as to its compatibility within existing regulatory framework. The EIS, by its nature is aimed at studying the various aspects of a project, its relationship with land use planning and the environment in which it will be realized.

The drafting of an EIS, therefore, must be entrusted to an expert, equipped with the skills to prepare the document and the coordination of specialists required in the drafting of technical annexes, documents are highly specialized. Westlogistics S.r.l. has all the skills, resources and experience necessary to provide a complete Environmental Impact Study.

The ability of coordination between different specialists which are necessary for complex environmental and energy projects is one of our strengths.

Design and site management

Westlogistics S.r.l. focuses on optimizing the technical performance and economic processes and is able to provide support for the optimization of production cycles, both from a technical point of view, as well as operations and maintenance.

The analysis of optimization can indeed produce proposals for changes which, in some cases also involve modification of the plant's production cycle.

Westlogistics S.r.l. is also able to follow all the procedures of authorization, both nationally and locally, ensuring the provision of necessary technical documentation, both in energy and environmental sectors.

Energy Services

Through our associates, we offer a wide range of services in the energy sector including supply, installation, financing, operation and maintenance of electrical, thermal and combined cycle. Currently, we provide management services and maintenance of various facilities located throughout Italy. And also, is finalizing the design of new facilities which, once completed, will be responsible for providing management and O&M services.

Clients & References group

VEOLIA Servizi Ambientali S.p.A.
PUBLIAMBIENTE S.p.A.
Ladurner S.p.A.
FAR Energia S.r.l.
Publicogen Toscana S.r.l.
Falorni Glass Furnaces S.r.l.
Conveco S.r.l.
Consorzio GAIA
E.P. Sistemi S.r.l.
Abruzzo Energia S.p.A.
General Electric Capital
Riunion Power LLC
D&L Diesels
Kamine International Power Corp.
Blue Mountain International Development Inc.





Management Team

Franco Piermartini, President of WEST has over 30-years experience in the waste and environmental sector. He is currently responsible for the quality control, occupational safety and the environment for SO.GE.NU.S. S.p.A., a public company active in the waste collection, treatment and disposal. Prior to this, Mr. Piermartini has always been involved in the waste and environmental sectors both as an employee as well as through his own companies, one of which developed a 15 MW waste-to-energy facility in the Marche region of Italy.

Michael X Cabibbo, Managing Director of WEST has over 15-years of experience in the power and waste sectors ranging from development, design, construction management as well as operations and maintenance. In the last 10-years he has founded and managed one company that was successful in developing viable renewable power projects in the Italian market. Before transferring to Italy Mr. Cabibbo was responsible for the development and construction of numerous power plants for the Kamine Group. Earlier Mr. Cabibbo worked with various international architect engineering firms including Stone & Webster, Ansaldo, Burns & Roe.

Mr. Cabibbo graduated from Fairleigh Dickinson University with a BS in Mechanical Engineering and has written and presented multiple papers at trade shows and technical conferences in the energy, waste and maritime sectors.

Stefano Maria Zappalà, Director specializes in M&A and general commercial law. Advises a number of domestic and multinational corporations, also listed in the Stock Exchange, in connection with day-to-day and special projects and post-acquisition restructuring. Has participated in several significant multi-jurisdiction transactions. In the last 5 years he has focused on the energy and infrastructures industry.

Mr. Zappalà graduated from the University of Rome with a Law Degree and continued his education at Fordham University of Law in New York as well as, the Academy of American and International Law at the University of Texas. Mr. Zappalà is registered with the Italian Bar Association and is a alumna of the Academy of American and International Law and the American Foreign Law Association.

Guiglielmo Sessa Technical Director of West, has 25-years of experience as a professional engineer. Mr. Sessa is currently Senior Engineer of the ICQ Group of Rome. His responsibilities include development of feasibility studies, design and construction oversight of renewably fueled power plants located throughout Italy. Prior to his work at ICQ Mr. Sessa collaborated with some of the largest Italian industrial companies including Olivetti, Fiat, Ansaldo and Pirelli; where he was involved in industrial design ranging from nuclear power plants to telephone systems.

Mr. Sessa graduated cum laude from the University of Naples with a doctorate in Mechanical Engineering and has prepared numerous articles and reports for the energy sector.

Francesco Palumbo, Senior Engineer Of West, has over 50 years experience as a naval architect. He was licensed in Nuclear Science and as Technical Consultant for Nuclear Propulsion in the Military. Over his long career, Mr. Palumbo worked with the Italian Navy, the Ministry of the Merchant Marine and D'Amico Società di Navigazione. He was responsible for the design and construction of numerous sea faring vessels, most recently, while working in the private sector, 23 merchant ships with an average value of 50 million USD each.

Mr Palumbo graduated the Military Academy of Genoa in 1958 with a degree in Maritime Engineering; and a specialization in mechanics.



Professionalism and skills of our staff

In addition to professional dl Team WEST, there are several "Project Engineers, covering the daily work of mechanical, electrical, civil and process with different knowledge and at least 10 years of working experience.

Engineer experienced in designing systems produce electricity from landfill with overseas experience gained in the design and manufacture filtration systems for gas systems, inhibition of corrosion and pumping station.

Engineer, experienced in energy processing programs (RETScreen Cycletempo) with experience in project development of renewable energy installations, powered lignocellulosic biomass, vegetable oils, biogas from landfills or farms.

Engineer experienced in designing biogas plants and wind farms from MSW with experience in university research and foreign powers in the internationalization of SMEs in Eastern Europe.

Engineer experienced in cogeneration plants Biogas from anaerobic digestion, vegetable oil and lignocellulosic biomass with experience in the construction of a cogeneration plant experimental now only application worldwide solar concentration associated with micro-gas turbines and absorption cycles.

